

PO Box 41, 963A Main Road, Eltham VIC 3095 P +61 3 9439 2314 M +61 428 570 762 info@pinnaclebypinnacle.com www.pinnaclebypinnacle.com

# Contract proposal for the development of management plans and system.

Prepared by Kevin O'Grady, Principal Consultant, and Pinnacle Quality.

### 1. Introduction

The Client is seeking to gain sustainability certification for their operation. Most if not all sustainability standards require formal management plans or system covering specific aspects of the operations management of sustainability.

This proposal is to develop a simple and commonsense approach to management planning that can be easily integrated into the operations current documented system.

## 2 The issues

The concept of management planning is common to most if not all sustainability standards<sup>1</sup>.

Typically Operations approach the requirements for management planning or systems as a new issue and expand an awful lot of Time &Energy in developing extensive management plans. More often than not operations fall into this trap of producing discrete management plans rather than looking at their current operations and documentation to satisfy the required management planning or systems elements. This results in large and cumbersome plan which may meet the requirements of the standard but is impossible to use.

By following a simple analytical process it's possible to reproduce a plan consisting of very few pages that meets the requirements of the standard by reference to other documents within the operations existing business.

Then by following some simple conventions it is possible to link parts of the existing system to that plan.

<sup>&</sup>lt;sup>1</sup> Eg Forest Stewardship council Principle 7, Bonsucro criterion 4.2, Marine Stewardship Council Principle 3.

## 3. Proposal

Pinnacle Quality will work with The Client to Identify the Required elements of the management plan and where they may already exist within the operations our own documented system. From there Pinnacle Quality will assist the client to develop a documented approach that can be incorporated into the business and that meets the sustainability standards requirements for management planning or system.

The aim is to produce a simple approach that will integrate into the existing documented system for the operation. This will be done by reference to existing documents or documents other that need to be produced e.g. special values management plans, rather than try to describe the whole operation in a discreet plan.

#### 4. Indicative Investment

A simple plan can take as little as 4 days (@ 1500 pus GST and expenses per day) to complete including a site visit.